



MOHAMMAD ZAKARIA ALSAMOU

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WORK EXPERIENCE

01/01/2023 – CURRENT Gaziantep , Türkiye

PROJECT COORDINATOR FIELD RAEDY TÜRKIYE

- Developing project plans, timelines, and milestones.
- Coordinating project resources, including team members, equipment, and materials.
- Monitoring project progress and ensuring adherence to timelines and budgets.
- Facilitating effective communication among project team members, stakeholders, and clients.
- Generating progress reports, status updates, and other project-related documents.
- Assigning tasks and responsibilities to project team members.
- Providing guidance and support to team members to ensure project success.

31/05/2021 – 12/2022 Gaziantep , Türkiye

PRODUCT DEVELOPMENT MANAGER FIELD READY ORGANIZATION

Waste for Warmth project uses Plastic waste to make insulation products for warm and safe shelters, and provide work opportunities for displaced people using Polyfloss technology

Product Development Responsibilities:

- . Analyze market and competition data to create products to match and surpass current industry standards
- . Define the product vision, product roadmap, and product positioning
- . Producing prototypes and models to test functionality.
- . Researching tools, materials, and relevant design techniques.
- . Create, maintains, and adjusts the product-line-level strategy and production schedules
- . Balance the needs of the customers and limitations defined by stakeholders
- . Manage testing to detect and fix issues to make necessary improvements
- . Gather customer feedback to further improve the product
- . Track product performance
- . Oversee product throughout the product lifecycle.

Polyfloss Machine Responsibilities :

Assist in the installation, maintenance, and repair of machinery.
Operate tools in order to aid in the manufacturing process.
Perform periodic checks on equipment and solve problems as detected.
Work with others in order to ensure that equipment is in proper working order.
Observe and follow company safety rules and regulations.

31/10/2019 – 29/05/2021 Gaziantep , Türkiye

PRODUCT DEVELOPMENT PROJECT COORDINATOR PALITURK ENERGY (ELECTRICAL AND RENEWABLE ENERGY COMPANY)

I'm responsible for identifying new opportunities for developing a new marketable remote-controlled smart charger from concept to distribution.

I'm responsible for improving the existing product to meet customers' needs better and invigorate a current market. I accomplish this by accomplishing the following:

- Conducting market research
- Analyzing industry trends and developments
- Working with existing customers to understand their needs better

My main responsibilities are:

- Set up, plan, supervise and monitor the project at the field level to ensure the successful implementation of all project's activities, the generation of planned outputs and attainment of key project objectives.
- Develop and manage the budget for each new project working with the program manager, meeting manager.
- Maintain project calendar and milestones.
- Undertake a range of administrative duties and tasks that may reflect substantial variety and complexity.

- Produce development process reports on a weekly and monthly basis.

31/12/2018 – 29/07/2019 Gaziantep , Türkiye

LIVELIHOODS/ENTREPRENEURSHIP CAPACITY BUILDING PROJECT VOLUNTEER VOLUNTEER WITH IOM PROJECT

- Manage communications with the key stakeholders and ensure that they are aware of the Project activities, progress, exceptions and that they are in a position to accept handover products
- Ensure that the key stakeholders are consulted during design, implementation, monitoring and evaluation of the capacity building activities as well as that their specific needs are considered and addressed in full compliance with the Project's objectives and results
- Maintain regular communication with the Project beneficiaries to ensure that their feedback has been addressed in delivering the envisaged outputs
- Contribute to the Project's communication and visibility activities
- Arabic-Turkish translator to support the project implementation.
- Translating entrepreneurship training courses.

14/02/2019 – 13/06/2019 Gaziantep

ENGINEERING INTERN-RESPONSIBLE OF PRODUCT DEVELOPMENT SAKK OVENS

- Getting involved in designing and implementing electrical control panels.
- Learning about PLC (Programmable Logic Controller) devices principles and applying some basic projects with it

03/04/2016 – 31/05/2016 Gaziantep , Türkiye

EDUCATION OFFICER YUVA ORGANIZATION

- Planning schedules for educational courses.
- Reporting about the educational process running.
- Monitoring and evaluation of the courses.

● **EDUCATION AND TRAINING**

09/10/2021 – CURRENT

MBA Gaziantep university

02/07/2019 Gaziantep , Türkiye

BACHELOR DEGREE IN ELECTRICAL-ELECTRONICS ENGINEERING Gaziantep University

Address Gaziantep , Türkiye

14/02/2019 Gaziantep , Türkiye

CERTIFICATE OF COMPLETION PLC & FIRE AND GAS SYSTEMS COURSE TURKLEARN

Address Gaziantep , Türkiye

04/12/2018 Gaziantep , Türkiye

CERTIFICATE OF COMPLETION INDUSTRIAL INSTRUMENTATION AND SENSORS TURKLEARN

Address Gaziantep , Türkiye

28/11/2018 Gaziantep , Türkiye

CERTIFICATE OF COMPLETION OF "IDEA GENERATION AND BUSINESSPLAN TRAINING" SPARK -SIAD

Address Gaziantep , Türkiye

● LANGUAGE SKILLS

Mother tongue(s): **ARABIC**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	B2	B2	B2	B1	B2
TURKISH	C1	C1	C1	C1	C1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● DIGITAL SKILLS

PLC Programing | solidworks | Microsoft Office: proficient user of Word, Excel and Powerpoint

Communication skills

Good listener and communicator | Open and respectfull towards others

Work skills

Creativity and problem solving | Loyalty and trust | Responsibility | positive thinking

● ADDITIONAL INFORMATION

PROJECTS

Prototype of Automated Production Line for Filling Liquids